

# New fund distributor - Raiffeisen Bank International AG

This newsletter highlights the new distributors with whom FPS has concluded distribution agreements

Pictet Asset Services | Fundpartner Solutions | November 2019



## Highlights

- › 20'000 funds on their platform
- › 250 contracts with fund companies
- › Strong position as market leader in Austria (45% of market share)
- › Largest fundbroker in Austria
- › Custodian for over € 60bn in AuC in fund shares

## Introduction

Raiffeisen Bank International considers Austria and Central and Eastern Europe (CEE) its home markets. In Austria, it is a leading commercial and investment bank for the country's top 1,000 commercial customers. In CEE, its subsidiaries cover de facto the entire region. 16.4 million customers are serviced through 2,100 business outlets in the corporate and private customer segments as well as in investment banking.

## Agreement set-up

1 Platform access agreement between:

- The Fund initiator
- FundPartner Solutions (Europe) SA

1 specific annex between:

- The Fund initiator
- FundPartner Solutions (Europe) SA
- With reference to Raiffeisen Bank International

## Financial terms

### Trailer fees

- Trailer fee 50.00% of the effective management fee

## Specificities

- › Product offering: highly recommended to register the fund in Austria and other countries to benefit from Raiffeisen Bank International capabilities.
- › Easy and fast integration of products into the platform.  
Quarterly trailer fee invoiced from FPS, with its breakdown, within 20 business days after quarter end.  
Costs related to trailer fee calculation may be charged if applicable.

## Countries in which Raiffeisen Bank International AG is active

