

EUROPEAN UNION - UPDATE

THE EURO BOND MARKET NEW HEGEMON?

Authors

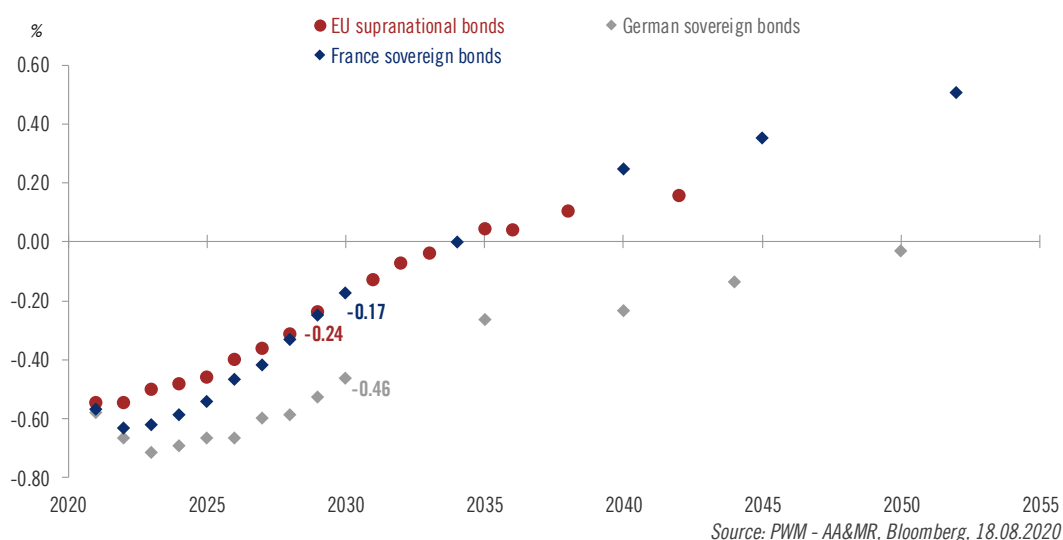
NADIA GHARBI, CFA
ngharbi@pictet.com

LAURELINE RENAUD-
CHATELAIN
lchatelain@pictet.com

SUMMARY

- Combining the SURE unemployment insurance scheme and the Recovery Plan, the pool of bonds issued by the European Union (EU) could amount up to EUR900.6bn by 2024. EU bonds could share many of German government bonds' 'safe-haven' asset characteristics: A high rating, liquidity, significant modified duration, and a negative correlation with risky assets.
- First, the EU has been assigned the highest rating, AAA (by Moody's, Fitch Ratings and DBRS), although the implied rating from EU bonds yields, as calculated by Moody's, shows an average rating closer to Aa3, partly due to their lack of liquidity.
- Second, as the amount outstanding increases, making its bonds much more liquid, we could see EU yields trading closer to their AAA-rated euro government peers, thanks to a compression of the 'liquidity' premium.
- Third, the EU issues bonds with maturities ranging between 3 and 30 years. Although the European Commission (EC) has not yet published any details regarding upcoming auction maturities and amounts, the bulk of issuances will likely be concentrated in the long end. The EC has mentioned that it wants to give Member States enough time for their economies to recover fully before having to contribute more to the EU budget in order to reimburse the debt. As such, we expect the average modified duration of EU bonds to lie around seven years.
- Last, the 9-year EU bond yield has a spread of 22 bps (on August 17) versus the German 10-year Bund yield. We expect this spread to diminish as outstanding amounts increase, so long-dated EU bond yields are likely also to be negatively correlated to risky assets, although German sovereign yields should remain the euro risk-free rate of reference. All in all, investors could deem EU bonds 'safe-haven' assets, meaning that they could grow the pool in euro.

CHART 1: EU SUPRANATIONAL, FRENCH AND GERMAN SOVEREIGN BOND YIELD CURVES



EUROPEAN UNION - UPDATE

THE EURO BOND MARKET NEW HEGEMON?

An unprecedented policy response

Government policy responses have been impressive in Europe. On top of national responses, several packages have been agreed at the EU level. In April, the Eurogroup put forward a **EUR540bn emergency support package** consisting of:

- a EUR240bn credit line from the European Stability Mechanism (ESM);
- a **EUR100bn (loan-based) instrument to support short-time working arrangements** (labelled 'SURE' for Support to mitigate Unemployment Risks in an Emergency); and
- a pan-European guarantee fund of EUR25bn from the European Investment Bank (EIB), which could support EUR200bn of financing for companies, with a focus on small- and medium-sized enterprises (SMEs).

In July, European leaders struck [a deal on a Recovery Plan](#) (labelled 'Next Generation EU' or NGEU) and on the 2021-2027 EU budget. The NGEU represents an important milestone for Europe, an historic step toward further fiscal integration and financial solidarity. It breaks two important taboos. For the first time, the European Commission (EC) will be authorized to borrow funds on behalf of the EU on the capital markets at an unprecedented scale to fund EU expenditures (see *Chart 2*). Furthermore, part of the funds will be disbursed as grants and will therefore not add to the debt burden of the beneficiary country.

The total size of NGEU is **EUR750bn with EUR390bn of support coming as direct transfers and the rest (EUR360bn) as loans to Member States**. The NGEU will be channelled through seven different programmes. The bulk of the programme is the 'Resilience and Recovery Facility (RRF)' amounting EUR672.5bn (EUR312.5bn grants and EUR360bn loans).

A wave of issuance to come

To finance the SURE unemployment insurance scheme and the Recovery Plan, the EU via the European Commission will increase sharply its bond issuance (see *Chart 2*).

SURE

The [SURE programme](#) has been designed to protect jobs affected by the pandemic. The EC will raise money through bonds to lend to Member States – up to an aggregate total of EUR100bn. The SURE loans will be backed by a guarantee fund of EUR25bn committed by Member States to the EU budget.

The EU plans to start issuance for the SURE scheme in late September this year. The EUR100bn of loans for unemployment insurance under SURE are likely to be fully subscribed. At the time of writing, three countries have already sent a formal request for financial assistance to the EU Commission under the SURE. Governments in Italy, Spain and Portugal have asked for EUR28bn (2.2% of GDP), EUR20bn (1.6% of GDP) and EUR5.9bn (2.8% of GDP), respectively. **For 2020, we expect total disbursement of around EUR30-35bn, the remaining (EUR65-70bn) in 2021.**

EUROPEAN UNION - UPDATE

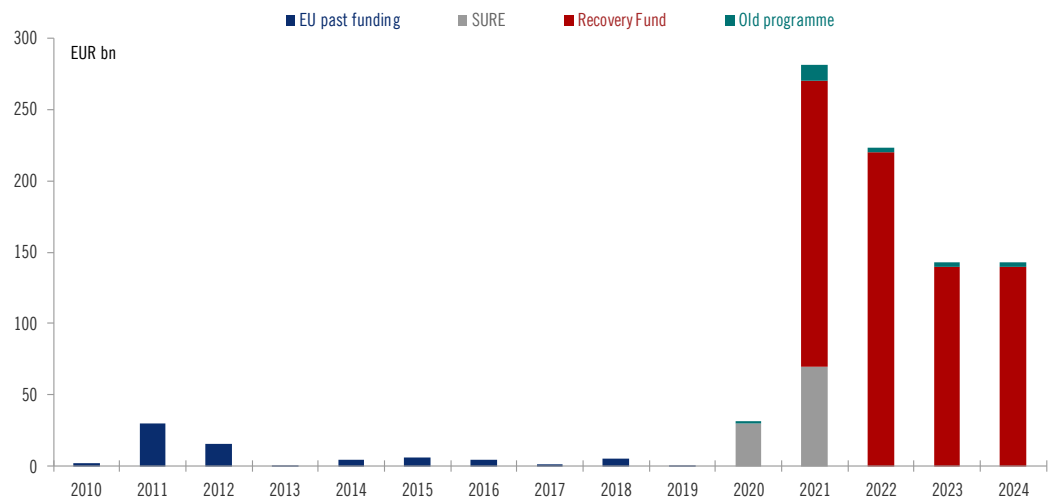
THE EURO BOND MARKET NEW HEGEMON?

Recovery Plan

The bulk of the issuance in the coming years will fund the [Recovery Plan](#) disbursements. The issuance will likely start at the earliest in January 2021 and net issuance will stop at the latest at the end of 2026, even though the majority will likely be completed by 2024. Maturity will vary from 3 to 30 years. The funds raised will be repaid after 2027 and by 2058 at the latest, from future EU budgets and via new own resources. **There is no precise timetable for disbursements and therefore the issuance is uncertain.** It will depend on the speed with which Member States can prepare their 'Recovery and Resilience' Plans and how much of grants and loans they will request. There might also be lags between commitment and disbursement which add some uncertainty. What we know is that 70% of all grants under the RRF will be disbursed in the first two years (2021-2022) according to the Commission's allocation key. The final 30% will be disbursed in 2023, based on the severity of the drop of GDP in 2020 and 2021. Individual countries can ask for loans worth up to 6.8% of their Gross National Income (GNI).

We have pencilled an issuance of EUR200bn in 2021, EUR220bn in 2022 and EUR140bn in 2023/2024. Beyond 2024, we would expect issuances to consist mainly of refinancing of maturing bonds. We assume some spare capacity in the loan component of the NGEU since for some core countries, EU loans would probably be more costly than national issuance. More information might become available by mid-October when countries will submit their draft budget plans to EU, which are likely to include their plans.

CHART 2: EU PAST FUNDING AND ISSUANCE VOLUME (ROUGH ESTIMATES)



Source: PWM - AA&MR, European Commission, 19.08.2020

Growing pool of euro 'safe-haven' assets

The EC will issue new debt on the capital market for a total amount of up to EUR850bn (EUR750bn for NGEU and EUR100bn for SURE), likely by 2024. The EC on behalf of the EU operates already three loan programmes: European Financial Stabilisation Mechanism (EFSM), the Balance of Payments (BoP) programme and the Macro Financial Assistance (MFA). **The current outstanding amount is EUR50.6bn**, which originates

EUROPEAN UNION - UPDATE

THE EURO BOND MARKET NEW HEGEMON?

mainly from European Financial Stabilisation Mechanism (EFSM) loans to Ireland and Portugal.

With the SURE and the NGEU, the **pool of bonds issued by the EU could amount up to EUR900.6bn** (or USD1,060bn). This is less than the German government debt currently outstanding (USD1,613bn on August 12), but much more than the outstanding bonds of the other euro area AAA-rated countries (the Netherlands and Luxembourg). EU bonds could **share many of German sovereign bonds' 'safe-haven' asset characteristics:**

- high rating
- liquidity
- significant modified duration
- negative correlation with risky assets.

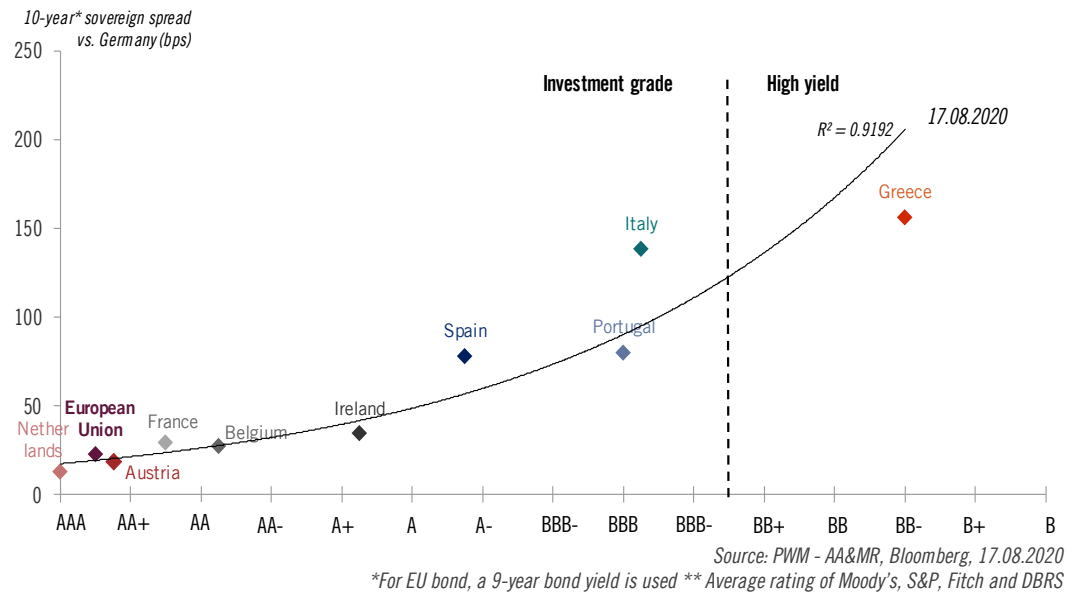
First, **the European Union is rated AAA** by Moody's, Fitch Ratings and DBRS with a 'stable' outlook, and AA by S&P Global Ratings with a 'positive' outlook (since July 31). Second, the **increased debt level will make EU bonds much more liquid**. In fact, we could see EU yields trading closer to their AAA-rated euro government peers, thanks to a compression of the 'liquidity' premium (see *Chart 1*). Third, **the EU issues bonds with maturities ranging between 3 and 30 years**. Although the EC has not yet published any details regarding upcoming auction maturities and amounts, the bulk of issuances will likely be concentrated in the long end. Currently the average weighted maturity of EU bonds is 7.7 years, and we would expect the EU to take advantage of the low yield environment: its bond yields are negative up to 2033. Moreover, the EC has mentioned that it wants to give Member States enough time for their economies to recover fully before having to contribute more to the EU budget in order to reimburse the debt.

As such, we expect the **average modified duration of EU bonds to lie around eight years**. Last, the 9-year EU bond yield has a spread of 22 bps (on August 17) versus the German 10-year Bund yield (see *Chart 3*). We expect this spread to diminish as outstanding amounts increase, so **long-dated EU bond yields are likely also to be negatively correlated to risky assets in times of financial market turmoil** (with yields typically falling along with equity indices), although German sovereign yields should remain the euro risk-free rate of reference, trading lower than any other euro government or supranational bond yields.

EUROPEAN UNION - UPDATE

THE EURO BOND MARKET NEW HEGEMON?

CHART 3: TEN-YEAR* EURO GOVERNMENT AND EU BOND SPREAD VS. THE BUND AND RATINGS**



All in all, **investors could deem EU bonds 'safe-haven' assets**, meaning that they could grow the pool in euro. In fact, adding the projected EU bond amount to all the 'safe-haven' bonds that have been issued by euro area governments and supranational entities (with a minimum credit rating of AA), **the pool of euro 'safe-haven' assets will grow larger, second only to US Treasury bonds** (see Chart 4). Here we exclude Japanese government bonds (JGBs) considering them as a less attractive 'safe-haven' alternative. In fact, Japan credit rating is only A, and the Bank of Japan's growing holdings (more than 40% of total outstanding) and control over the yield curve make JGBs not only less liquid, but also less sensitive to global market sentiment.

Although **Europe supranational entities have been present in the euro bond market for years, amounts issued were small**, except for the European Investment Bank (EIB, with EUR438bn bonds outstanding) and for the European Financial Stability Facility (EFSF, with EUR194bn). The four other entities that are also eligible for ECB's bond purchase programmes have together a total of EUR146bn bonds outstanding (European Stability Mechanism (ESM), Council of Europe Development Bank (CEB), European Atomic Energy Community (EURATOM), and Nordic Investment Bank (NIB)). As such, thanks to its new issues, **the EU will by far become the largest supranational issuer in euro, making its bonds also eligible for ECB's purchases up to a maximum share of 50%**.

This growing pool of euro 'safe-haven' assets could increase the attraction of the euro as reserve currency, becoming a potential alternative to the mighty US dollar and its enormous pool of US Treasury bonds (amounting to almost USD20,000 bn). Moreover, the NGEU and SURE packages by helping European countries in difficult times with grants and cheap loans, not only introduce a powerful counter-cyclical mechanism at the EU level, but also consolidate the EU as an (efficient) institution. **The larger pool of euro 'safe-haven' bonds and the improved EU resilience and longevity perceived by investors could lead them to see euro financial assets as more 'investable'**. This could in turn contribute to an appreciation of the euro in the longer term.

EUROPEAN UNION - UPDATE

THE EURO BOND MARKET NEW HEGEMON?

CHART 4: SAFE SOVEREIGN AND SUPRANATIONAL* BONDS OUTSTANDING

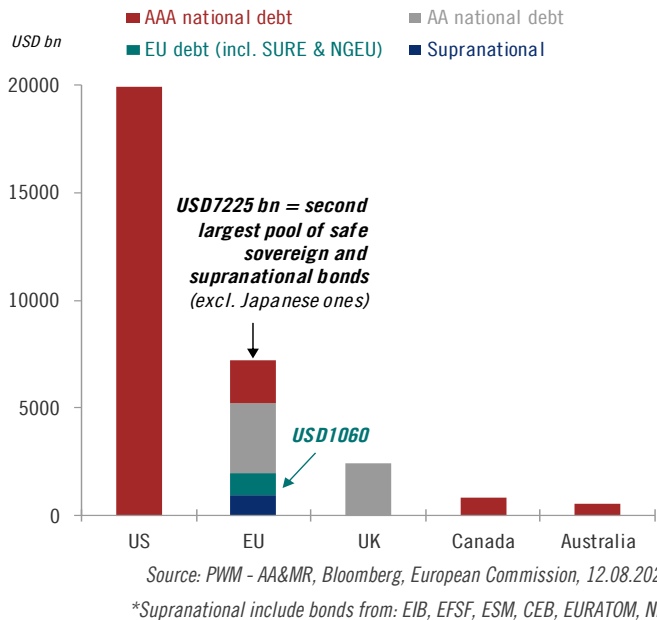
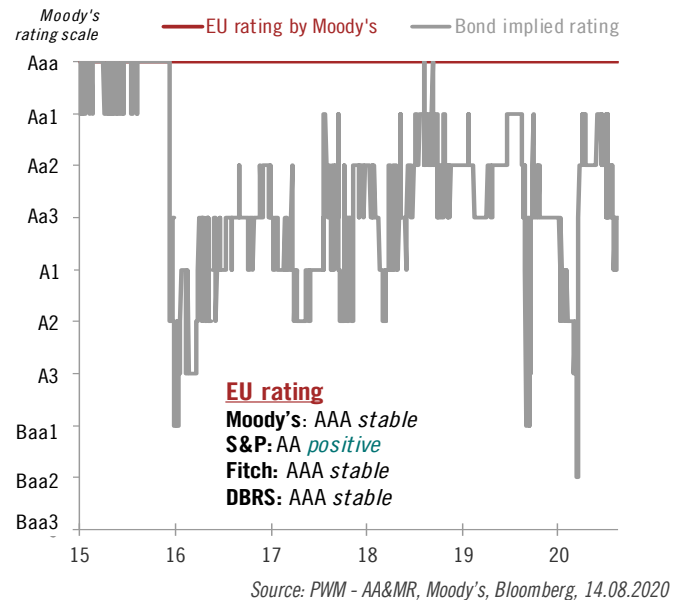


CHART 5: EUROPEAN UNION RATING BY MOODY'S



What lies behind the EU's AAA rating?

Following the agreement on the [Recovery Fund on July 21](#), ratings agencies have reiterated their rating of the EU, with S&P Global Ratings even increasing the outlook from 'stable' to 'positive' on July 31. This could come at a surprise, as a planned EUR850 bn increase in debt level from an institution that has little own resources could have rather jeopardised stable outlooks to the downside. What stands out from agencies' reports however, is the improved political cohesion that the approval of NGEU shows – something that had been at risk following the Brexit referendum in 2016, leading S&P Global Ratings to downgrade it from AA+ to AA on June 30, 2016.

Now, even though the EU has been assigned the highest rating by three of the main four ratings agencies, the implied rating from its bond yields, as calculated by Moody's, shows an average rating closer to Aa3 (see Chart 5). As explained above, the very small amount outstanding (EUR50.5bn in total, and only EUR2.25bn for the 9-year bond used here) make EU bonds less liquid than typical safe government bonds. Moreover, looking at EU bonds' investor base, fund managers and retail investors own only 31% of the total, the rest being in the hands of more 'stable' investors such as central banks, pension funds etc. ([European Commission Investor Presentation, July 2020](#)).

However, we expect EU bond to fulfil all 'safe-haven' asset characteristics as outstanding amounts increase, investors get more acquainted with this 'new' issuer, and the EU holds onto its AAA rating in the years to come. Underpinning this view is ratings agencies' methodology for assessing EU's rating. EU finances depend mostly on EU members' contribution to the budget, having for now little own resources (a tax on plastic has been approved in the new 2021-27 budget and others are to be discussed in the coming years), prompting rating agencies to monitor the following criteria to gauge the EU credit strength:

EUROPEAN UNION - UPDATE

THE EURO BOND MARKET NEW HEGEMON?

- **Firm commitment to the EU and to their EU budget contribution from highly rated EU members** (Germany, Denmark, Sweden, Netherlands, Luxembourg). According to agencies' calculations, their budget contributions should be enough to cover coupon and principal payments of both NGEU and SURE debts.
- **EU Treaty requirement for a balanced EU budget**, making the EU rather conservative in the way it addresses financial matters.
- **EU's ability to require extraordinary support from Member States to service its debt obligation, and the existence of multi-layer debt servicing protection.** The EU has a high cash balance and the flexibility to redirect one-third of its budget expenditure towards debt servicing. Moreover, there exists a comfortable margin between the maximum budget contribution of its Member States and the actual contributions. As part of the EU Recovery Plan deal, the EC has proposed to increase the Own Resources ceiling (i.e. the maximum amount of resources in any given year that can be called from Member States to finance EU expenditure) on an exceptional and temporary basis by 0.6 percentage points. This increase will come on top of the permanent Own Resources ceiling of 1.4% of GNI (see *Commission Factsheet* [here](#)).

In terms of credit risk, ratings agencies mention:

- The low taxing power of the EU
- A future deterioration of Member States' credit ratings
- Political cohesion.

Thanks to the recent policy packages, these risks are now greatly diminished. The new MFF combined with NGEU can be seen as a real step towards fiscal union. Moreover, the decision to task the Commission to make proposals on new EU resources (i.e. new taxes) is a breakthrough compared with the previous positions of Member States regarding taxation. There is still a long way to go, but over the medium term, **the EU should gain more taxing power, enhancing its fiscal independence.**

The NGEU and SURE will also help to sustain the recovery in Europe and to close the gap between the North and the South. Although we expect Northern countries to fare better (the covid-19-related economic costs being smaller, partly due to less reliance on services activities, notably tourism), **ratings agencies have signalled that these packages limit the risk of Member States ratings downgrades** in the coming two years by improving the growth prospects of the weakest. The ECB is also playing a key role. Quantitative easing (QE) for longer (but not forever) still means that effectively the debt burden of euro area governments is artificially reduced, likely for years to come.

Finally, and as mentioned extensively, the agreement on the **Recovery Fund has shown reinforced political cohesion**, as not only all 27 EU members have signed it, but they have been able to give the EU new powers: those of issuing debt and the ability to transfer almost half of these proceeds in form of grants, thereby **moving a step closer towards fiscal union**. The road is likely to be long and arduous, but it seems that **having lost a member, the EU engine is moving forward again.**

DISCLAIMERS

Distributors: Banque Pictet & Cie SA, Route des Acacias 60, 1211 Geneva 73, Switzerland and Pictet & Cie (Europe) SA, 15A, avenue J. F. Kennedy, L-1855 Luxembourg/B.P. 687 L-2016 Luxembourg.

Banque Pictet & Cie SA is established in Switzerland, exclusively licensed under Swiss Law and therefore subject to the supervision of the Swiss Financial Market Supervisory Authority (FINMA).

Pictet & Cie (Europe) SA is established in Luxembourg, authorized and regulated by the Luxembourg Financial Authority, Commission de Surveillance du Secteur Financier.

This marketing communication is not intended for persons who are citizens of, domiciled or resident in, or entities registered in a country or a jurisdiction in which its distribution, publication, provision or use would violate current laws and regulations.

The information, data and analysis furnished in this document are disclosed for information purposes only. They do not amount to any type of recommendation, either general or tailored to the personal circumstances of any person. Unless specifically stated otherwise, all price information is indicative only. No entity of the Pictet Group may be held liable for them, nor do they constitute an offer or an invitation to buy, sell or subscribe to securities or other financial instruments. The information contained herein is the result neither of financial analysis within the meaning of the Swiss Bankers Association's Directives on the Independence of Financial Research, nor of investment research for the purposes of the relevant EU MiFID provisions. All information and opinions expressed in this document were obtained from sources believed to be reliable and in good faith, but no representation or warranty, express or implied, is made as to its accuracy or completeness.

Except for any obligations that any entity of the Pictet Group might have towards the addressee, the addressee should consider the suitability of the transaction to individual objectives and independently assess, with a professional advisor, the specific financial risks as well as legal, regulatory, credit, tax and accounting consequences.

Furthermore, the information, opinions and estimates in this document reflect an evaluation as of the date of initial publication and may be changed without notice. The Pictet Group is not under any obligation to update or keep current the information contained herein. In case this document refers to the value and income of one or more securities or financial instruments, it is based on rates from the customary sources of financial information that may fluctuate. The market value of financial instruments may vary on the basis of economic, financial or political changes, currency fluctuations, the remaining term, market conditions, the volatility and solvency of the issuer or the benchmark issuer. Some investments may not be readily realizable since the market in the securities can be illiquid. Moreover, exchange rates may have a positive or negative effect on the value, the price or the income of the securities or the related investments mentioned in this document. When investing in emerging countries, please note that the political and economic situation in those countries is significantly less stable than in industrialized countries. They are much more exposed to the risks of rapid political change and economic setbacks.

Past performance must not be considered an indicator or guarantee of future performance, and the addressees of this document are fully responsible for any investments they make. No express or implied warranty is given as to future performance. Moreover, forecasts are not a reliable indicator of future performance. The content of this document can only be read and/or used by its addressee. The Pictet Group is not liable for the use, transmission or exploitation of the content of this document. Therefore, any form of reproduction, copying, disclosure, modification and/or publication of the content is under the sole liability of the addressee of this document, and no liability whatsoever will be incurred by the Pictet Group. The addressee of this document agrees to comply with the applicable laws and regulations in the jurisdictions where they use the information reproduced in this document.

This document is issued by Banque Pictet & Cie SA. This publication and its content may be cited provided that the source is indicated. All rights reserved. Copyright 2017.

Distributors: Bank Pictet & Cie (Asia) Ltd ("BPCAL") in Singapore, 10 Marina Blvd #22-01 Tower 2, Marina Bay Financial Centre, Singapore 018983 and Pictet & Cie (Europe) S.A., Hong Kong branch ("Pictet HK branch") in Hong Kong. The registered address of Pictet HK branch is 9/F, Chater House, 8 Connaught Road Central, Hong Kong.

The information, tools and material presented in this document are provided for information purposes only and are not to be used or considered as an offer, an invitation to offer or solicitation to buy, sell or subscribe for any securities, commodities, derivatives, (in respect of Singapore only) futures, or other financial instruments (collectively referred to as "Investments") or to enter into any legal relations, nor as advice or recommendation with respect to any Investments. This document is intended for general circulation and it is not directed at any particular person. This document does not have regard to the specific investment objectives, financial situation and/or the particular needs of any recipient of this document. Investors should seek independent financial advice regarding the appropriateness of investing in any Investments or adopting any strategies discussed in this document, taking into account the specific investment objectives, financial situation or particular needs of the investor, before making a commitment to invest.

BPCAL/Pictet HK branch has not taken any steps to ensure that the Investments referred to in this document are suitable for any particular investor, and accepts no fiduciary duties to any investor in this regard. Furthermore, BPCAL/Pictet HK branch makes no representations and gives no advice concerning the appropriate accounting treatment or possible tax consequences of any Investment. Any investor interested in buying or making any Investment should conduct its own investigation and analysis of the Investment and consult with its own professional adviser(s) as to any Investment including the risks involved with transactions on such Investment.

This document is not to be relied upon in substitution for the exercise of independent judgment. The value and income of any Investment mentioned in this document may fall as well rise. The market value may be affected by, amongst other things, changes in economic, financial, political factors, time to maturity, market conditions and volatility, and the credit quality of any issuer or reference issuer. Furthermore, foreign currency rates of exchange may have a positive or adverse effect on the value, price or income of any Investment mentioned in this document. Accordingly, investors must be willing and able to, and effectively assume all risks and may receive back less than originally invested.

Past performance should not be taken as an indication or guarantee of future performance and no representation or warranty, expressed or implied, is made by BPCAL/Pictet HK branch regarding future performance.

This document does not constitute the investment policy of BPCAL/Pictet HK branch, or an investment recommendation, and merely contains the different assumptions, views and analytical methods of the analysts who prepared them. Furthermore, the information, opinions and estimates expressed herein reflect a judgment at its original date of publication and are subject to change without notice and without any obligation on BPCAL/Pictet HK branch to update any of them. BPCAL/Pictet HK branch may have issued or distributed other reports or documents that are inconsistent with, and reach different conclusions from, the information presented in this document.

While the information and opinions presented herein are believed to be from sources believed to be reliable, BPCAL/Pictet HK branch is not able to, and do not make any representation or warranty as to its accuracy or completeness. Accordingly, BPCAL/Pictet HK branch accepts no liability for loss arising from the use of or reliance on this document presented for information purposes only. BPCAL/Pictet HK branch reserves the right to act upon or use any of the information in this document at any time, including before its publication herein.

BPCAL/Pictet HK branch and its affiliates (or employees thereof) may or may not have long or short positions in, and buy or sell, or otherwise have interest in, any of the Investments mentioned herein, and may or may not have relationships with the issuers of or entities connected with Investments mentioned in this document. BPCAL/Pictet HK branch and their affiliates (or employees thereof) may act inconsistently with the information and/or opinions presented in this document.

The information used to prepare this document and/or any part of such information, may have been provided or circulated to employees and/or one or more clients of BPCAL/Pictet HK branch before this document was received by you and such information may have been acted upon by such recipients or by BPCAL/Pictet HK branch.

This document is provided solely for the information of the intended recipient only and should not be reproduced, published, circulated or disclosed in whole or in part to any other person without the prior written consent of BPCAL/Pictet HK branch.

Singapore

This document is not directed to, or intended for distribution, publication to or use by, persons who are not accredited investors, expert investors or institutional investors as defined in section 4A of the Securities and Futures Act (Cap. 289 of Singapore) ("SFA") or any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or would subject BPCAL and any of its affiliates or related corporations to any prospectus or registration requirements.

BPCAL has obtained an exemption from the Monetary Authority of Singapore ("MAS") under section 100(2) of the Financial Advisers Act ("FAA") for the provision of financial advisory services to High Net Worth Individuals (as defined in the MAS Guidelines on Exemption for Specialised Units Serving High Net Worth Individuals FAA-G07) (the "Exemption") and is exempted from the requirements of sections 25, 27, 28 and 36 of the FAA, the MAS Notice on Recommendations on Investment Products (FAA-N16), MAS Notice on Appointment and Use of Introducers by Financial Advisers (FAA-N02), MAS Notice on Information to Clients and Product Information Disclosure (FAA-N03) and MAS Notice on Minimum Entry and Examination Requirements for Representatives of Licensed Financial Advisers and Exempt Financial Advisers (FAA-N13).

Please contact BPCAL in Singapore in respect of any matters arising from, or in connection with this document.

Hong Kong

This document is not directed to, or intended for distribution, publication to or use by, persons who are not "professional investors" within the meaning of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and any rules made thereunder (the "SFO") or any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or would subject Pictet HK branch and any of its affiliates or related corporations to any prospectus or registration requirements.

Pictet & Cie (Europe) S.A. is incorporated in Luxembourg with limited liability. It is an authorized institution within the meaning of the Banking Ordinance and a registered institution (CE No.: AQ515) under the SFO carrying on Type 1 (dealing in securities), Type 4 (advising on securities) and Type 9 (asset management) regulated activities.

Warning: The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution in relation to the offer. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. Please contact Pictet HK branch in Hong Kong in respect of any matters arising from, or in connection with this document.

Distributor: Pictet Bank & Trust Limited, where registered office is located at Building 1, Bayside Executive Park, West Bay Street & Blake Road, Nassau, New Providence, The Bahamas.

The document is not directed to, or intended for distribution or publication to or use by persons who are not Accredited Investors (as defined in the Securities Industry Regulations, 2012) and subject to the conditions set forth in the Securities Industry Regulations, 2012 or to any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or would subject Pictet Bank & Trust Limited to any prospectus or registration requirements. Pictet Bank & Trust Limited is incorporated in The Bahamas with limited liability. It is a bank and trust company that is licensed in accordance with the Banks and Trust Companies' Regulation Act and is regulated by the Central Bank of The Bahamas. Additionally, Pictet Bank & Trust Limited is registered with the Securities Commission of The Bahamas as a Broker Dealer II and is approved to (i) Deal in Securities 1.(a) & (c); (ii) Arrange Deals in securities; (iii) Manage Securities; (iv) Advise on Securities.

Warning: The content of this document has not been reviewed by any regulatory authority in The Bahamas. You are, therefore, advised to exercise caution when processing the information contained herein. If you are in any doubt about any of the content of this document, you should obtain independent professional advice.