# Pictet Group Half-year financial report 30 June 2020



#### CONTENTS

| Key figures                   | 3 |
|-------------------------------|---|
| Consolidated balance sheet    | 4 |
| Consolidated income statement | 5 |
| Comments                      | 6 |

#### **KEY FIGURES**

As an investment-led service company, the Pictet Group focuses exclusively on wealth management, asset management and related asset services, including custody and fund administration services. The Group does not, however, offer commercial loans or investment banking services.

| CHF thousand   | 1st half 2020 | 1st half 2019 |
|--|---------------|---------------|
| Consolidated income statement                        |               |               |
| Operating income                                     | 1 328 363     | 1 282 138     |
| Total expenses before tax                            | 1 009 000     | 943 464       |
| Operating result                                     | 319 363       | 338 674       |
| Consolidated profit for the half-year                | 262 397       | 265 255       |
| Cost/income ratio                                    | 76%           | 74%           |
|  |               |               |
| CHF thousand   | 30.06.2020    | 31.12.2019    |
| Consolidated balance sheet                           |               |               |
| Total assets   | 43 264 071    | 36 836 493    |
| Total equity   | 3 154 448     | 3 131 102     |
| Basel III CET1 solvency ratio                        | 20.2%         | 20.5%         |
| Basel III Total solvency ratio                       | 20.2%         | 20.5%         |
| Other indicators                                     |               |               |
| Assets under management or custody (CHF bn)          | 559           | 576           |
| Staff (in FTE)                                       | 4 800         | 4 694         |
| in Switzerland                                       | 2 922         | 2 878         |
| abroad   | 1 878         | 1 816         |
| Banque Pictet & Cie SA's rating FitchRatings/Moody's | AA-/Aa2       | AA-/Aa2       |

The yearly consolidated accounts are drawn up on 31 December. This publication presents the unaudited interim financial statements at 30 June 2020.

#### CONSOLIDATED BALANCE SHEET

| Assets (CHF thousand)   | 30.06.2020 | 31.12.2019 |  |
|---|------------|------------|--|
| Liquid assets   | 8 829 301  | 8 591 441  |  |
| Amounts due from banks  | 1 867 482  | 1 254 807  |  |
| Amounts due from securities financing transactions              | 6 434 212  | 4 613 000  |  |
| Amounts due from customers                                      | 8 470 104  | 9 104 114  |  |
| Trading portfolio assets  | 40 821     | 43 040     |  |
| Positive replacement values of derivative financial instruments | 1 180 320  | 1 283 232  |  |
| Other financial instruments at fair value                       | 882 957    | 746 502    |  |
| Financial investments   | 14 250 013 | 9 960 306  |  |
| Accrued income and prepaid expenses                             | 429 269    | 442 435    |  |
| Non-consolidated participations                                 | 8 153      | 8 373      |  |
| Tangible fixed assets   | 464 940    | 463 976    |  |
| Other assets  | 406 499    | 325 267    |  |
| Total assets  | 43 264 071 | 36 836 493 |  |
| Total subordinated claims                                       | -          | -          |  |
|   |            |            |  |
| Liabilities (CHF thousand)                                      | 30.06.2020 | 31.12.2019 |  |
| Amounts due to banks  | 1 220 728  | 1 172 011  |  |
| Liabilities from securities financing transactions              | 685 192    | 410 042    |  |
| Amounts due in respect of customer deposits                     | 33 975 873 | 28 564 562 |  |
| Trading portfolio liabilities                                   | 9 481      | 5 083      |  |
| Negative replacement values of derivative financial instruments | 1 472 399  | 1 376 649  |  |
| Liabilities from other financial instruments at fair value      | 1 110 408  | 859 693    |  |
| Accrued expenses and deferred income                            | 674 345    | 855 561    |  |
| Other liabilities   | 735 678    | 248 112    |  |
| Provisions  | 225 519    | 213 678    |  |
| Total equity  | 3 154 448  | 3 131 102  |  |
| Equity owners' contribution                                     | 820 319    | 820 319    |  |
| Capital reserve   | 11 664     | 11 664     |  |
| Retained earnings reserve                                       | 2 088 031  | 1 789 101  |  |
| Currency translation reserve                                    | (27 963)   | (29 042)   |  |
| Consolidated profit (first half 2020/full year 2019)            | 262 397    | 539 060    |  |
| Total liabilities   | 43 264 071 | 36 836 493 |  |
| Total subordinated liabilities                                  | -          | -          |  |

## Consolidated off-balance-sheet Transactions

| CHF thousand            | 30.06.2020 | 31.12.2019 |
|-------------------------|------------|------------|
| Contingent liabilities  | 7 800 527  | 7 237 945  |
| Irrevocable commitments | 18 760     | 18 760     |

Unaudited figures

#### CONSOLIDATED INCOME STATEMENT

| CHF thousand  | 1st half 2020 | 1st half 2019 | Change |
|---|---------------|---------------|--------|
| Interest and discount income  | 86 606        | 79 558        |        |
| Interest and dividend income from financial investments   | 27 386        | 53 707        |        |
| Interest expense  | (7 376)       | 3 328         |        |
| Gross result from interest operations   | 106 616       | 136 593       | (22%)  |
| Changes in value adjustments for default risks and losses from interest operations                                | (32 874)      | -             |        |
| Subtotal net result from interest operations  | 73 742        | 136 593       | (46%)  |
| Commission income from securities trading and investment activities   | 1 546 185     | 1 407 910     |        |
| Commission income from lending activities   | 1 790         | 1 303         |        |
| Commission income from other services   | 7 831         | 9 651         |        |
| Commission expenses   | (420 950)     | (349 306)     |        |
| Subtotal result from commission business and services   | 1 134 856     | 1 069 558     | 6%     |
| Result from trading activities and the fair value option  | 117 082       | 68 533        | 71%    |
| Income from other non-consolidated participations   | 1 254         | 6 545         |        |
| Result from real estate   | 1 013         | 901           |        |
| Other ordinary income   | 418           | 8             |        |
| Other ordinary expenses   | (2)           | -             |        |
| Subtotal other result from ordinary activities  | 2 683         | 7 454         | (64%)  |
| Personnel expenses  | (685 893)     | (637 697)     |        |
| General and administrative expenses   | (279 249)     | (273 133)     |        |
| Subtotal operating expenses   | (965 142)     | (910 830)     | 6%     |
| Value adjustments on participations, depreciation and amortisation of tangible fixed assets and intangible assets | (25 557)      | (22 785)      |        |
| Changes to provisions and other value adjustments and losses  | (18 301)      | (9 849)       |        |
| Operating result  | 319 363       | 338 674       | (6%)   |
| Extraordinary income  | 69            | 126           |        |
| Extraordinary expenses  | ( 100)        | -             |        |
| Taxes   | (56 935)      | (73 545)      |        |
| Consolidated profit of the half-year ended on 30 June   | 262 397       | 265 255       | (1%)   |

Unaudited figures

#### **COMMENTS**

#### Name and legal status

The Pictet Group's (hereafter also referred to as "the Group") accounts comprise the financial statements of all companies in which the partners of the Pictet Group owned, either directly or indirectly, over 50% of the capital or voting rights at 30 June 2020.

The Group's scope of consolidation therefore covers a number of corporate entities that are either linked in business combinations between themselves or consolidated into one or more of the business combinations. The combination link stems from the fact these entities come under the common control of the partners of Pictet & Cie Group SCA.

#### **Accounting principles**

The Group's consolidated financial statements have been drawn up in accordance with the provisions of the Swiss Federal Law on Banks and Savings Banks, its relevant implementing ordinance as well as the Swiss Financial Market Supervisory Authority's (FINMA) Accounting ordinance (FINMA-AO) and the accounting rules for banks (FINMA Circular 2015/1).

The financial statements have been compiled to present a true and fair view of the Group's assets, financial position and results.

#### General valuation principles

Assets and liabilities, together with off-balance-sheet business recognised under the same accounting heading, are valued on an individual basis.

#### Recording of transactions

Transactions are recorded and valued in accordance with generally accepted principles. As a rule, they will be recognised in the balance sheet as of the settlement date, or the trade date in the case of trading and cash-management transactions.

#### Consolidation

Entities either directly or indirectly controlled by the Group or over which the Group exercises a dominant influence are consolidated according to the full consolidation method. This means that the assets, liabilities, off-balance-sheet transactions, income and costs of fully consolidated companies are included in the Group's financial statements. All material business relations between consolidated companies are eliminated from assets, liabilities, costs, income and off-balance-sheet transactions. Net assets of Group companies are consolidated according to the purchase method. In the case of combined entities, the combination is an amalgamation of the accounts, performed in keeping with the same rules as described above.

#### Change in accounting principles

There were no changes in accounting principles in the course of the half-year ended on 30 June 2020

#### Events after the balance sheet date

No significant events that might affect the consolidated 2020 half-year accounts have occurred since 30 June 2020.

# Factors influencing the economic situation of the Pictet Group

The COVID-19 virus has spread around the world since early 2020, with the result that it has been classified as a pandemic by the World Health Organisation. Measures implemented by various governments to contain the virus have affected economic activity in Switzerland and abroad.

The Group has itself taken a series of steps to monitor and prevent the effects of COVID-19, including measures to protect the health and safety of its employees (such as physical distancing and working from home) and to ensure business continuity.

Against this backdrop, the Group maintained its appeal for its clients, as demonstrated by positive net new money inflows in the first half of 2020. The effects of the pandemic have also caused high volatility in the markets and a significant decline in the value of certain assets. These events have influenced the Group's financial results. On the one hand this has led to the booking of value

adjustments for default risks and losses from interest operations relating to a limited number of customer loans and on the other to an increase in the result from trading activities and the fair value option. Half-year profits are comparable to those of the first half of 2019.

### Extraordinary income and expenses

The Pictet Group did not record any significant extraordinary income or expenses during the 1<sup>st</sup> half-year 2020.

This report is available in English and French. The French version is the authoritative version. © 2020 All rights reserved

> Pictet Group head office Route des Acacias 60 1211 Geneva 73, Switzerland